



IBERIAN INSURANCE GROUP





## ABOUT

We are a modern underwriting agency, with the highest technology and composed of the best professionals in the insurance sector. We offer our network of mediators the most exclusive and complex insurance solutions.

Flexibility, specialisation, speed of response and solvency are the main pillars on which our team is based and which guarantee excellence in work and project.

Being insured with IBERIAN Insurance Group means a guarantee of quality in service, coverage and financial solvency.

## US

Our current portfolio in Professional Civil Liability reaches more than 2,500 clients, with prospects of continuing to grow thanks to our specialization, coverage and service.

IBERIAN also develops surety insurance in the Spanish market through its alliance with one of the most reputable and important international underwriting agencies, with a turnover of over 225 million euros.

This agreement has been reached thanks to the extensive experience of the entire IBERIAN team in this product, where a complete and sustainable action plan is applied, offering a solution of vital importance for the development and growth of Spanish companies.

The development of CR and Surety is allowing IBERIAN INSURANCE GROUP to be a national reference thanks to the service, experience and solutions adapted to the requirements of our clients.

# TEAM



Darío was CEO of one of the most important Spanish underwriting agencies for more than eight years. He also held the position of Commercial Director in Insurance Companies for the development of specialized products such as Bonding and Professional RC in the national and European market. From November 2014 he has led the current project of IBERIAN Insurance Group. His functions include the underwriting of technical branches, commercial management and general management of the company.

**DARIO SPATA -CEO**



**CRISTIAN MATEOS - SENIOR UNDERWRITER & PARTNER**

Cristian leads the IBERIAN Insurance Group expansion project in new technical branches. Since 2010 it has been underwriting financial sectors such as Surety and Credit, being a reference in the sector. He has experience in direct insurance and reinsurance, nationally and internationally.



**GONZALO MATEOS FERNÁNDEZ-MAQUIEIRA - FINANCIAL LINES & CLAIMS MANAGER**

Gonzalo is a lawyer with extensive experience in the international market of Professional CR and Claims. He began his career as Head of International Accounts at Zurich International in 1990 and for the past 30 years has been focused on the insurance world, holding positions of great responsibility in leading companies such as AXA Seguros, Race or CenterBrok Group.



**MAGDALENA PASCULA DEL POBIL VALDENEBRO - SURETY UNDERWRITER**

Graduated in Business Administration and Management with more than 15 years of experience in different professional sectors. Magdalena manages the projects of the Caution department, one of the most specialized in IBERIAN.



In spite of the recent history of IIG, it has a professional team with great experience in one of the targets Underwriting Agencies and Insurance Agencies in Spain.

## TEAM



### **CRISTINA RAMÍREZ - RESPONSABLE DE PRODUCCIÓN Y ADMINISTRACIÓN**

Cristina is the visible head of the Production and Administration department, a fundamental part of IBERIAN's structure, and the main contact with the extensive network of brokers that works with our underwriting agency.

Thanks to her more than ten years in the sector, Cristina has extensive knowledge of insurance management, especially in professional RC and surety activities.



### **ANDRÉS ORTIZ - DIRECTOR DE COMUNICACIÓN**



Journalist and writer with more than ten years of experience in press, radio, television and communication cabinets.

He has extensive experience in the insurance sector where he has successfully led projects for different companies. Besides his dedication to IBERIAN Insurance Group, he teaches postgraduate courses in Journalism, Communication and Marketing.

*"The reward for a work well done is the opportunity to do more work well done."*

# QUALITY ASSURANCE



Our organization is based on two main pillars which guarantee the excellence of our work.



***Flexibility.*** We offer mediation the possibility of combining several products within the field of Professional CR. In this way, our client will be covered by various risks without the need to be contracted individually.



***Solvency.*** We provide to our clients and brokers the best coverages, conditions and solvency, we only work with rated companies.

# CURRENTS PRODUCTS

## *PROFESSIONAL CIVIL LIABILITY*

- \*Architects Companies or individual Architects and Technical Architects
- \* Engineers Companies and Engineers
- \* Economists and Bankruptcy Administrators
- \* Security Companies
- \* Miscellaneous activities (more than 80 activities)
- \* Active Tourism and Sport Activities
- \* Law Firms
- \* D&O Liability



## *SURETY*

- \*Bid bonds
- \*Performance bonds
- \*Advance of payment/collection of materials
- \*Customs
- \*Special Taxes
- \*Tax deferments
- \*Gambling
- \*Security Service bonds
- \*Renewable Energy
- \*Private guarantees
- \*Judicial bonds
- \*Public concessions
- \*Broker Agency bonds
- \*Temporary employment agency (ETT)
- \*Housing (Afianzamiento de cantidades entregadas a cuenta)



 IBERIAN INSURANCE GROUP



# CREDIBILITY & TRANSPARENCY

Due to its strict standards of excellence, IBERIAN guarantees its clients and a wide network of brokers credibility and transparency. For this reason, we are one of the few Spanish underwriters to have an independent audit report by BDO Auditores, SLP, one of the largest and most important international auditors.



# WELL KNOWN

At IBERIAN, we are committed to innovation and the digital environment through a very innovative communication strategy in the Spanish insurance sector: we have managed to attract the attention of companies, brokers and clients thanks to a fresh and casual style, very representative of our philosophy.

IBERIAN's presence in the specialized media is very active, making us regular protagonists in the news. Translated with [www.DeepL.com/Translator](http://www.DeepL.com/Translator)



# ***working together***

[www.iberianinsurance.com](http://www.iberianinsurance.com)

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